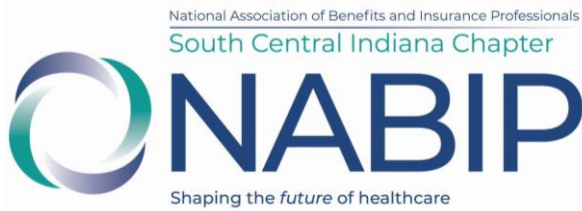


**GOLD Certified 2025/ Pacesetter Award Winner 2023-24**



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**June 2025 Issue 24 Volume 263**

**Mission Statement:** *To prepare our members to best serve their communities and represent our industry through education, shared experiences, and motivation*

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**Next Meeting:**



MID-AMERICA  
science park

**Thursday, June 12th**  
821 S Lake Road South  
Scottsburg, Indiana  
*Banquet Hall*

**9:00 AM to 9:30 AM - Business Meeting, Legislative Updates, Induction of 2025-2026 Officers & Board Members**

**9:30 AM – 10:45 AM – Guest Speaker – Susan Rider, NABIP President-Elect**

**Explore How**  
**A**rtificial **I**ntelligence is  
**Reshaping the Benefits**  
**Industry—From Prospecting**  
**to Client Retention**  
**(Don't be left behind . . .)**



Please RSVP to Andrea Bogard at [ABogardInsurance@Yahoo.com](mailto:ABogardInsurance@Yahoo.com) no later than Tuesday, June 10<sup>th</sup>.

South Central *REVIEW* June 2025

**OUR  
PREZ  
SAYS ...**



Howdy Y'all!

Hope you are enjoying the springtime.

We had a great time and turnout for our annual golf Scramble in Edinburgh. Bill, Larry, and Andrea did an awesome job and we celebrated our 25<sup>th</sup> Golf Scramble!

We continue to have a lot going on in our Chapter with our June meeting and incoming NABIP President Susan Rider speaking. Please come and bring any questions you have for Susan regarding our Association. It is a very exciting time for our State to have yet another National President!!!

Also, at our meeting we will be swearing in our new 2025-26 Board! I will be turning over the reins to Jessica Corquart who is a past president for our chapter.

We hope to see you there!

*Charlie*

**Charlie Mayberry, NABIP/ South Central Indiana Chapter President**

South Central *REVIEW* June 2025

**CHAPTER LEADERSHIP  
2024-2025**

**President**

Charlie Mayberry

**President Elect**

Johnny Reliford

**Immediate Past President**

Charlie Mayberry

**Secretary**

Jessica Croquart

**Treasurer/Communications**

Andrea Bogard

**Legislative/ ISAHU-PAC**

Larry Mayfield

**Awards/Vanguard**

Jessica Croquart

**Membership**

Libertie Villalpando

**Media Relations**

Laura D'Antoni

**Professional Development**

Libertie Villalpando

**NABIP Pac**

Ky Yarling

**Retention**

Greg Allen

**Asst. Committee Mbrs.**

Christy McGinley/Kaitlynn Loy



**Flag Day  
June 14th**



NABIP/South  
Central Chapter  
Website:  
NABIPSCI.org



NABIP South  
Central  
Indiana Chapter



**June 12 - *Susan Rider, NABIP  
Incoming National President ;  
Induction of New Officers, Board***

**July 10 - Guest Speaker - TBD**

**August 14 - 5 Hr. CE Day**

All financial records are available for review. Contact Andrea Bogard, Treasurer, at [ABogardInsurance@yahoo.com](mailto:ABogardInsurance@yahoo.com). Copies of the By-Laws are available. Contact Jessica Croquart, Secretary, at [Jessica.Croquart@SIHO.org](mailto:Jessica.Croquart@SIHO.org)

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to thrive. Our connected ecosystem puts people and their needs at the center of everything we do.

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- A focus on equitable care that addresses the social drivers that impact health, such as transportation and food security.
- A variety of coverage options, including life, disability, and worksite plans, which cover critical illness and accident insurance.

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**SOUTH CENTRAL INDIANA**  
**JUNE MEMBER ANNIVERSARIES**  
**JOE CAVALLO - 9 YRS.**  
**JENNIFER CHANDLER - 4 YRS.**  
**ALISON EHRLICH-TUCKER - 19 YRS.**  
**BRYAN HANNER - 21 YRS.**  
**LINDA HECKMAN - 9 YRS.**  
**ZACH WILDING - 20 YRS.**





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Since 1988, our agency has assisted Benefit Advisors in placing over 25,000 insurance policies throughout our Midwest service area. Our primary market has been major medical coverage for employer groups or individual families.

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## JUNE Charity of Choice



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HAMILTON COUNTY

**Friendly volunteers compassionately deliver more than 56,800 meals each year to recipients in all eight communities of Hamilton County.**

***Suggested by Susan Rider, NABIP President-Elect***

## JUNE Collection Items: Boxes of Cereal





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## A Note on NABIP as a Bipartisan Organization

At NABIP, we proudly advocate with one unified voice, transcending political differences to support our industry and clients. Our strength lies in collaborating across party lines to drive meaningful policy solutions. When representing NABIP, we encourage you to Speak with One Voice, aligning with the NABIP Healthcare Bill of Rights and reinforcing our bipartisan commitment. By distinguishing personal views from our professional roles, we uphold NABIP's credibility at all levels of government.

Thank you for your dedication to this mission—together, we will continue advocating for our members, industry, and communities.

**Zach Shannon**  
**Regional Sales Mgr.**  
**Direct: 812-241-9028**





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**Our slate of officers and board members for our  
2025-2026 fiscal year was voted on and approved at  
our May meeting. Try and make an opportunity to  
thank your fellow members for volunteering to lead:**

**President:** Jessica Croquart  
**Immediate Past President:** Charles  
Mayberry  
**President Elect:** Larry Mayfield  
**Secretary:** Jessica Croquart  
**Treasurer:** Andrea Bogard  
**Legislative:** Larry Mayfield  
**Communications:** Kaitlynn Loy  
**NABIP/Pac:** Ky Yarling

**ISAHU-Pac:** Charles Mayberry  
**Professional Development:** Christy  
McGinley  
**Awards/Vanguard:** Jessica Croquart  
**Membership:** Libertie Villalpando  
**Retention:** Greg Allen  
**Media Relations:** Laura D'Antoni  
**Social Media:** Jessica Croquart

**LEADERSHIP LEADERSHIP LEADERSHIP**

## Thank You for Entrusting Chapter Communications To Me . . .

It has been such an honor to serve as your Communications Chairperson for more than 20 years! As I complete this June newsletter edition, my 246<sup>th</sup> and final newsletter,

**Kaitlynn Loy** is standing by to replace me. You will be in great hands with her and I ask that you make note of her email address so you will recognize and open what she sends to keep you updated and informed.

([KLoy@HeritageInsuranceandInvestments.com](mailto:KLoy@HeritageInsuranceandInvestments.com))



I've had such great experiences in sending information to each of you! Although deadlines can be stressful, I wouldn't trade the opportunities I've been afforded to bring you our chapter news each month and other communications in between editions.

The importance of communications cannot be overstated in ALL walks of life. It is vital that we stay connected as members and friends of our chapter. I would implore you to welcome Kaitlynn next month when you receive your July copy of *The Review*.

Thank you so very much for supporting me through the years. And thanks to you, **Dave Shymkus**, for publishing our very first newsletters, then turning the reins over to me!

*Andrea Bogard*



**Bob Herbst**  
**Broker Manager**  
**317-496-1841**





## Jess & Sandra Carrasquillo (co-founders)

Jess and Sandra offer a full-service insurance agency that concentrates in the senior market. We represent many of the top-rated insurance carriers when it comes to Medicare and provide our clients with plans that fit their individual needs. We take the time to explain all your options in a simple and concise manner. Our staff is available for assistance with questions, claims, and concerns. With over **20** years of experience, our philosophy has always been to treat you with respect and to provide our services with honesty and integrity.

**No Pressure - No Obligation - Just Sound Advice**

**317-201-4278**

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It's time again to



for the person you feel has contributed the most to our chapter this 2024-2024 year.

You wil have an opportunity to cast you vote for our *"Member of the Year"* at our June meeting!

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## **South Central Celebrates its 25<sup>th</sup> Golf Outing!**



**May 16<sup>th</sup> was our annual golf outing. The weather was great and everything went smoothly! Here are a few random pictures from that day. Check our website ([NABIPSCI.org](http://NABIPSCI.org)) for more!**







**Special thanks to our golf committee (Bill, Andrea and Larry) and our workers who took time off to take care of registration, signs, and all other details: Libertie, Tammy, Christy and Greg.**